



SAN RAMÓN, NICARAGUA

Raising Support & Group Fundraising

Trip Application, Support Contract, Template Letters

Start fundraising early and reach your goal!



BELIEVE US



It's not so hard!

The saying “everything is hard until you try it” could not be more true when it comes to raising support and doing group fundraising. Believe us! Once you get going you’ll not only be encouraged - you’ll be amazed.

At Corner of Love we have seen miracles happen over the years. We have watched hundreds and hundreds of people raise every dollar needed to go on mission in Nicaragua. We have seen single moms bring their whole family to serve with us, groups of low-income teens work their way from the U.S. to Managua, and even hosted a Jamaican-American group that faced the most significant economic challenges we have ever seen make their goal.

With God nothing is impossible! Be encouraged!

This packet contains some practical tips on raising individual support as well as group fundraising. It is meant to guide you as you seek donations, and clarify how things work so that your fundraising experience goes as smoothly as possible. We have no doubt that this information will help you seek prayer support and become a successful fundraiser.

Table of Contents

Before You Get Started

Understanding Who We Are	3
Corporate Information	4
Terms	4

Set Your Goal

Your Impact	5
-------------	---

Begin!

Making Your First Deposit to COL	6
Creating Your List of Supporters	6
Making “The Ask”	7
Fundraising Incentives	8
Fundraising Steps & Deadlines	8
Checkpoints	9
Options	9

Current Methods

Social Media	10
Email	11
Letters	11
Matching Gifts	11
Events	12

More Ideas

Sales & Group Fundraising Suggestions	12
---------------------------------------	----

Resources & Forms

Practical Advice On Raising Support The Biblical Way	
Mission Application for Trip to Nicaragua	
Individual Support Contract	
Sample Fundraising Letter #1	
Sample Fundraising Letter #2	
Sample Fundraising Letter #3	



Before you get started . . .

Understanding Who We Are

Corner of Love is a growing international mission dedicated to glorifying God through healthcare, education, and clean water projects in Nicaragua. We lead teams from all over the world to serve in more than seventy remote villages near Matagalpa, Nicaragua.

Native leadership helps Corner of Love achieve great things for God by teaching Nicaraguans how to take measurable steps out of poverty. Our in-country programs are conducted in a variety of venues, such as rural churches and schools, our office in the town of San Ramón, and at our ministry site, Plaza de Bondad. At these facilities and others, we provide services and goods to any deserving patient or person in need regardless of their political view or religious belief through these programs:

- Healthcare
- Clean Water Projects
- Family Sponsorships
- Education
- Church & Discipleship Development

We strongly encourage all COL'ers to continually visit our website, www.corneroflove.org, to familiarize themselves with the mission, history, and most recent news of our program.

As a COL participant you will have contact with the public on our behalf. You may make presentations and talk about your trip needs and Corner of Love's projects. While doing this we ask that you act professionally when dealing with potential donors and community members. Everything you say and do (either in person or online) is just as much a representation of COL's program, as it is of you.



Corporate Information

Corner of Love is a 501(c)3 non-profit corporation; our Employer Identification Number (EIN) is 36-4612230.

All contributions are tax deductible to the extent allowable by law. A copy of the current financial statement for Corner of Love is available by emailing info@corneroflove.org.

Checks should be made out to “Corner of Love,” include a separate note with the name of the team member/fundraiser, and be sent to the following address:

Corner of Love
22142 SE 237th St #100
Maple Valley, WA 98038

Terms

Corner of Love asks individuals to read our **Individual Support Contract** before getting started. This document can be found near the end of this packet and explains important terms about fundraising, like costs, responsibilities, cancellations, etc. Whether or not these signed contracts are collected, is the decision of the team leader. Some team leaders may just verbally explain the contents of the Individual Support Contract, while others require all team members to turn one in. Either way, it was created to help our organization do business clearly and correctly and answer questions that can arise when team members use COL’s EIN number. It is especially important if your are doing fundraising to pay for your individual mission cost.

Set your goal.

Your Impact

As a COL'er you are required to raise a minimum of \$1,250 in order to participate on the mission. Although \$1,250 is your fundraising requirement, *you* choose your level of impact and can set a much higher goal if you want. You may decide you would like to help fund one of Corner of Love's exciting projects, like outfitting the new clinic with medical equipment or helping build the Water Center.

To see specifics on current construction costs or items needing funding please request a **Go Nica! Vision Booklet**. In this publication you can read about COL's future and the amounts needed in connection with numerous projects.

Some very special individuals have helped our mission raise as much as \$5,000 - \$7,000 in donations. Aim high if you think you can help! The more money you raise the greater our impact is in the fight restore Nicaraguans' health and change lives in the impoverished area where we serve.

Over the past 15 years Corner of Love has helped more than 180,000 patients rid their bodies of parasites and infection through mobile village clinics that reach families surviving on less than \$40 per month. If you plan ahead, have fun, and use the resources available, you will undoubtedly be able to help propel this work forward so our mission can keep touching the lives of Nicaraguans who drink contaminated water and lack basic needs like medical and dental care, clothing and shoes.

Please feel free to contact the COL staff for more guidance, ideas, or answers when setting your goal. We will provide you with the one-on-one help you need to ensure that your fundraising experience is successful.



Begin!

Making Your First Deposit to COL

Though our application calls for a \$625 and full payment 45 days before departure, COL gives flexibility to people raising individual support and/or doing group fundraising. The minimum deposit that should be turned in in this case is \$100 and you should strive for having all funds in 15 days before your departure. Though we relax these rules so more team members can fundraise, we ask that all you keep in communication with our office about your progress, stay on top of your current total of funds received, and commit to being diligent about raising the support you or your group needs.

Creating Your List of Supporters

Creating your list of supporters is a crucial step in becoming a well-supported COL'er and a successful fundraiser. To start, try to think of at least 75 people - you probably know a lot more, but 75 is a good start. As you assemble the list, ask yourself the following questions:

- » Who are you going to ask?
- » Why?
- » Will they commit to praying for you while you serve in Nicaragua?
- » What is your connection to them?
- » How will you communicate with these people?
(Email, Physical Letter, Facebook, etc)

Record the answers to your questions in a spreadsheet of your choice. Make sure to take notes on when you asked them and how much you asked for. This information will be helpful when you follow up with either a reminder or a thank you note. Once your list has everyone you know, you might think of asking others if they know other people or businesses that would be interested in supporting you on your trip.

Fundraising \$1,250 (or more if you want to help Corner of Love with other projects) is a big task, but the more effort you put into it, the quicker, easier, and less stressful it will be.

Possible donors and prayer partners include:

- » Family and friends (this is where the majority of support will be found)

- » Social groups and clubs you belong to
- » Your classmates and instructors (give a presentation to all of your classes)
- » Community members (find a place to hold events to meet community members)
- » Private business owners (bike/run stores, grocery stores, pizza shops, etc)

Making “the ASK”

After you have reviewed all the information about COL, created a list of supporters, and your fundraising page has been created (COL office does this for every team on www.crowdrise.com and you may also make others if you wish), it is time to make the “Ask”. Your job, when making the “Ask”, is to make sure people understand what you are doing and why, and share key points about COL’s mission, such as the fact that it is native-led, helps 30,000 impoverished people each year, and and just opened a Leadership school and Clinic. Remember to follow these steps when making an “Ask”.

- » Explain to your supporters your personal reasons for being on a Corner of Love trip and why it is important to you.
- » Describe your commitment to the organization and how vital prayer and financial support is in helping you accomplish your goals.
- » Ask for a specific amount of money, or suggest different levels of donations. Asking for a specific amount is more effective than just asking for a donation.
- » Direct your supporters with information on how and where they can donate.
- » Inform your supporters that all donations are tax exempt to the extent allowable by law.
- » Provide your supporters with our Employee Identification Number: 36-4612230.

A good and sincere method of increasing support is to tell supporters that you would like to dedicate one of your days of village service to your biggest contributor. Let them know that you will share the dedication via social media when you return from the trip.

Even when you do all of this, you are still going to get a fair share of “no’s”, “I don’t have the money right now”, or “ask me later.” These responses are to be expected and should not discourage you. Keep these supporters in your database and give them the chance to support you on your next COL trip! The most important part of making the “Ask” is actually making it! Keep asking and asking until everyone knows your needs, don’t quit even when funds begin to arrive, and find more people to ask if contributions are slow in coming in towards your goal.

Fundraising Incentives

Corner of Love is proud to partner with Nicaraguan business owners and many natives who passionately support our activities. These special people have recently helped our mission add fundraising incentives by donating Nicaraguan craft items at no cost to COL.

Individuals who go above and beyond the \$1,250 fundraising minimum are recognized in the following ways:

- » \$2,500 - Painted cross necklace, created by a child in San Ramon
- » \$3,000 - Choice of t-shirt at Quinta El Misionero
- » \$4,000 - Custom painted wooden box, created by Nicaraguan artisans
- » \$5,000 - Handmade backpack from El Chile village in North Nicaragua
- » Above \$6,000 - Handmade hammock from Granada, Nicaragua -and-
Featured on Corner of Love social media page (with individual's permission)

Fundraising Steps & Deadlines

Our goal as an organization is to make sure you are successful in not only meeting, but exceeding your fundraising goal in the time frame allotted. Please familiarize yourself with the suggested steps below which have helped many stay on a working timeline.

Step 1 - Share a link to your fundraising page in an update on social networking websites such as Facebook or Twitter.

Step 2 - Tell at least one person a day about your commitment. The more people who know, the more people will donate!

Step 3 - Create a social networking event for people to join, so they can track your progress throughout your journey.

Step 4 - Start to think of whom you will ask to contribute to your fundraising efforts. See "Creating Your List of Supporters" for help.

Step 5 - Write your first fundraising letter and email. See "Making the Ask".

Step 6 - E-mail and/or mail your fundraising letter to your supporters.

Step 7 - Start thinking about fundraising events and other ideas.

Step 8 - Launch your fundraising event and/or continue your social network, email, and letter writing efforts.

Step 9 - Track your progress and double your efforts if you haven't yet met your goal.

Step 10 - Send thank you notes to everyone who donated and let others know they still can donate.

Checkpoints

Below we have listed some checkpoints that serve as a guideline for fundraising. It is not a requirement that participants meet them, these checkpoints are just provided to give you an idea of when funds usually come in. We highly recommend that participants start fundraising immediately, to avoid undue stress and help ensure fundraising success.

- » 60-120 Days before departure - \$300 total received
- » 45 Days before departure - \$500 total received
- » 30 Days before departure - \$1,000 total received
- » 15 Days before departure - \$1,250 total received

Options

If you reach the end deadline and do not have the required funds a staff member will reach out and explain your three options, which we have listed below.

- » Option 1: Donate the difference. If you are below the fundraising mark you can donate the difference between what you have raised and the minimum fundraising mark (\$1250). You can do this online at corneroflove.org or by mailing in a check. These donations, like all other donations to COL, are tax-deductible and non-refundable.
- » Option 2: Discuss a payment plan with COL staff. If the amount owed is minimal and can still be satisfied, you may have the option to continue trying to raise it for up to 15 days after your departure to Nicaragua. To be eligible for this you must:
 - » Provide a written plan to COL as to what steps you will take to raise it
 - » Owe less than \$200
 - » Agree to pay any amount remaining by day 15 after the date you flew to Nicaragua
- » Option 3: Drop from the mission trip.

Current Methods

Presently, COL sets up an online fundraising page for every team, encourages letter writing, using social media + email, and holding private and group events. Our office can provide giving envelopes (100 per box) for your donors to mail payments in, and help team members learn to use Crowdrise, the online fundraising platform COL utilizes (www.crowdrise.com). Questions about these things are best answered on Tuesdays and Thursdays by calling our bookkeeper at (425) 432-0433.

Here we have put together a list of tools to help you successfully reach and exceed your fundraising goal. These tools can be a great assistance in spreading awareness about your trip; however, ultimately it comes down to you making the ask again and again. The methods listed here are examples of what has worked for our alumni in the past.

Social Media

Online social media is an effective way to keep your supporters current on your COL journey and direct them on ways they can donate. Be sure to actively update your social media when you have pictures/videos to share, have reached a milestone in your fundraising, or are close to your goal. We recommend the following posts:

1. Picture of a child in Nicaragua with information about Corner of Love. “I want to serve in Nicaragua because.....”
2. Picture of you holding your plane ticket. “Excited to serve in Nicaragua with Corner of Love!”
3. Picture of a COL doctor or dentist helping a Nicaraguan patient. “This will be an experience of a lifetime. Will you pray for me?”
4. Link to your CROWDRISE (or other online fundraising platform personal webpage). “Can you help me reach my goal?”
5. Picture of your What To Bring list. “Here is what I’ll be taking so I can work in the villages.”
6. Any additional pictures of COL’ers helping Nicaraguans, individual patients being assisted, or photos of Corner of Love’s new clinic or school. (Provided upon request.) Post sentences of your choice.

7. Picture of a giving envelope with Corner of Love's logo and address (you can obtain these from the COL office). "Here's where I'm at with my goal. Will you send in a contribution today?"
8. Repost info with link to your CROWDRISE (or other online fundraising platform personal webpage). "Can you help me reach my goal? I am still short \$X."

Email

The more personal an email is, the more effective it can be. One effective way of personalizing an email is to learn to use a mail merge. Make sure to use an intriguing subject line and include a link to your fundraising page. Ask your email recipients to forward your email to friends they think might be interested in donating. Sending an email out around 10:00 a.m. early in the week has been shown to be the most effective.

Letters

Letter campaigns are highly effective when reaching out to many donors, particularly those who will appreciate the personal touch. Don't forget that Corner of Love can provide free giving envelopes that have COL's address pre-printed on them. You'll need to pick up boxes of these return envelopes (or have them mailed to you), though the sample fundraising letter templates can be emailed. It is recommended that every person send a minimum of twenty letters. Sample fundraising letters can be found at the end of this booklet.

Matching Gift Programs

Encourage your supporters to inquire if their company has a matching gift program. Matching gift programs can be an effective way to double the amount of the donations. Here is a list of companies Corner of Love currently receives matching funds from (note that more companies are added frequently):

REI	Amgen	Starbucks	Microsoft	Bank of America
Costco	Boeing	Amazon	Coinstar	Lakeside Industries
Verizon	Ariel	Union Bank	Expedia	United Way
AT&T				

Events

Many venues have agreed to host fundraising events for our participants. Venues in the past have offered a percentage of proceeds from cover charges or drink and food sales. Additionally these events offer the opportunity for raffle sales, auctions, and direct donations. Keep in mind Corner of Love's recommendation that if a public fundraising event is held, the funds raised be solely for the charity, not used towards people's individual costs. This means that no amount from the event will fund a personal ticket or *any* personal expenses. Examples of a public event may be an auction, selling concessions at a school function, or any other event where the general public may participate.

More Ideas

There has been a lot of creativity throughout the years. Don't be afraid to think outside the box!

- » Bake sales at workplaces; it is all about location (and baking ability)
- » Basketball & Golf Tournaments
- » Custom-ordered bracelets for donations of \$2 - \$10
- » Add a signature line to your general emails explaining who you are and asking for donations.
- » Have your local paper write a story about you and how to donate to your fund.
- » Have family members take donation sheets into their offices and ask around.
- » Speak to community groups. Ask to speak in front of a crowd to explain what you are doing.
- » Gifts - In lieu of birthday/graduation/holiday gifts ask for donations.

This next section contains numerous examples of group fundraising ideas (used with permission from GroupMissions). COL encourages you to be creative and think about what methods might work best in your area.

Pie Sale

The weekend before Thanksgiving, our youth group takes orders for pies (pumpkin, pecan, creamy peanut butter, rhubarb). We get donations for the ingredients and spend two days making homemade crusts and baking pies. Since the ingredients are all donated, this event is 100 percent profit. We have a large grocery chain reclaim center in our town that generally donates several hundred pounds of flour, sugar, spices, and other ingredients. For any other ingredients we need, we ask for donations.

Jacky D. - Wisconsin

“Dough”-Nuts

Jacky D. - Wisconsin

Krispy Kreme sells the donuts to our youth group for \$3 a dozen—we sell them for \$6 a dozen (which is the store price). The company lets us do this once every 60 days, and we easily sell 100 dozen at our Sunday services. It’s the easiest \$300 you’ll ever make.

Jim A. - Illinois

Community Auction

(Note that team auctions in Washington State may only take place in Jan.-May so as not to conflict with COL’s annual Winter Dreams event.)

We raised \$1,500 in an afternoon by auctioning off items that community businesses were glad to give us. Our youth went around to the businesses with fliers explaining what the mission trip was all about. Businesses were so generous! They donated things like a weekend stay at a bed-and-breakfast, yards of bark mulch were delivered—many businesses donated. It was great. We advertised the auction, held it in the town hall, and people had fun bidding! We got two adults who everyone in the community knows to be the auctioneers, and the kids were runners with the items. Worked great!

Tom W. – Maine

Auction

Our group of 10 youth raised \$9,000 at our auction. Each youth submitted at least one idea as his or her gift to be auctioned. We auctioned off babysitting hours, car washing, handmade baby blankets, buckets of Blockbuster essentials, and other items and services. Each young person approached at least five businesses they frequent and asked for either a donation or service that we could auction, and most of the businesses agreed. We also solicited our congregation through letters. We received wonderful gifts and talents from our congregation: weekend and weeklong donations of summer homes, baskets of all types, cake decorating, ice cream cakes, dinner for two, tours, entertainment gift cards, and so on. This event brought our young people together as a team. They learned how to fund-raise, and they were partners with parents and Christian Ed leaders. It was very successful and we had so much fun.

Nancy S. - Connecticut

Pie Auction

Every spring we bring in a volunteer auctioneer from a local service organization. Initially, we started with only pies, baked by the family of our youth. But the auction has quickly expanded to include other baked goods, quilts, crafts, and personal services (such as lawn mowing and home-cooked meals). We raised just over \$2,000 for the mission trip, and we only had 55 bidders!

Competition can be a wonderful thing!

Daniel S. - Iowa Sherry and Howard H. - Ontario, Canada

Dessert Auction

Members and friends donate desserts. We get a variety of cakes, pies, cheesecakes, and desserts. Some of the items even have a theme. The day of the auction, which is right after church, we offer walking tacos for lunch, and the members have time to look over all the items. We raised over \$1,900.

Kate Anderson - Iowa

Church or Community Garage Sale

Church or community members donate their items, and the sale is advertised and open to the general public. We set up the items inside the church in a large lobby and multipurpose worship/meeting area, but we don't price anything—the items are all sold through a freewill offering. Rarely do we have any conflict over price. Some people give too much, others give too little, but in the end, it all works out. Any items leftover at the end of the sale are donated to local organizations like the Salvation Army or homeless agencies. We set the sale up Friday and run the sale Saturday. The youth help with the whole thing. Sales range from \$3,000 to \$4,500.

Bill L. Simon F. - Maryland Dan B. - Texas Rick G. Cathy C. - Nebraska

Holiday Shopping Bazaar

The following items are good because they're connected with holidays.

We invite 15 to 20 home businesses (like The Pampered Chef™ Tupperware®, Discovery Toys®, PartyLite, and Mary Kay®) to set up booths and sell their products. They give us a portion of their profits (10 percent to 25 percent), plus some corporate headquarters match what their representatives give. We do this on a Saturday from 10 a.m. to 2 p.m. in our fellowship hall. The youth provide brunch-type food (casseroles, muffins, fruit) and offer the food with a freewill donation basket. We offer door prizes (that the home businesspeople donate) and sell raffle tickets to distribute them. We also have our praise band sing and play music to add to the shopping experience! It's one-stop Christmas shopping with food, music, and fun!

Eva D. - Kansas

Christmas Cookie Tin Sale

Everyone has old Christmas tins lying around the house they're dying to get rid of. Ask people to drop their unwanted tins off at church. Then, the last Saturday before Christmas, have all the youth congregate in your church kitchen with four dozen of their favorite Christmas sweets. Divide up the cookies among the different tins, and cover them tightly with saran wrap. Close the tins and mark them with a price. We usually charge \$6 for small tins, \$9 for medium tins, and \$15 for large tins (depending on how large). On Sunday morning (the last one before Christmas), take the lids off each tin so people can see the goodies in them. Sell the tins throughout the morning. Many people are sick of making baked goods by this time of the season and are looking for last-minute gifts. It's an easy fund-raiser and generates about \$400 for us.

Brenda C. - New York

Mother's Day Flower Sales

We have an arrangement with a local nursery to provide us with potted flowers at cost for Mother's Day. The nursery offers us a variety of colors of geraniums, petunias, and fuchsias in pots or hanging baskets. Flowers are brought in the two weeks before Mother's Day to allow people to see them and pre-order the ones they want. Then the Friday afternoon before Mother's Day, the flowers arrive and we label each plant with the buyer's name. Flowers may be picked up after the labeling is finished (it usually takes an hour), or they can be picked up after worship on Sunday. The remaining flowers are placed in the sanctuary to decorate for Mother's Day. The church bulletin notes whether flowers were given in honor or in memory of a loved mother, grandmother, aunt, sister, and so on. People may donate flowers to the church, which then get delivered to shut-ins who appreciate these lovely flowers. (Note: The Saturday before Mother's Day is a very busy day for nurseries, hence the Friday delivery date. We wanted to accommodate our gracious nursery owners.)

Desiree A. - New York Simon F. - Maryland

Spaghetti Dinner

Our group had an All-U-Can-Eat Spaghetti Dinner, which was open to the public and advertised in the paper. All of our dinner supplies were donated by local businesses—sauce, meatballs, noodles, bread, and dessert—so our only cost was the ad and the paper products. We set up in a fellowship hall using long tables with fabric tablecloths, fresh flowers, and candles for family-style dining, and some small tables for couples. The youth served, and some of our talented youth played dinner music on the piano. We asked for a \$10 donation per person, \$5 per child under 12.

Vanessa S. - Maryland Robert G. - Illinois Tracie H. - Pennsylvania Nancy B. - Iowa

Let's Not and Say We Did!

Do you cringe when you receive an invitation to a high-priced charity dress-up event? Well, here is an easy fund-raiser geared for the busy folks who don't have the time (or desire) for another fancy event. We had a "pretend" gala event where tickets and tables were sold to a formal dinner dance that did not exist. Fancy invitations and tickets were printed (a local printer donated them), and sent to church members. The invitations looked very real, but we made it very evident that this was not a real event by using wording such as "You are cordially invited NOT to attend this gala event NOT located at the _____ and NOT held on July 12, 2013," and so on. People loved being "off the hook" for another event and happily sent in their checks. We charged \$50 per person or \$200 for a table of eight. The "event" was also advertised in the local paper. We set up a free Web page to use as an RSVP site. On the Web page, we provided information about our mission project, goals, photos, and so on and also made it very evident that this is NOT a real event! Depending on your congregation/ mailing list size, this event could net your group thousands of dollars with very little work!

Vanessa S. – Maryland

Coffee House

Our group has an annual Coffee House. People come and donate money to hear music and have snacks.

June C.

Football Rivalry Competition

Our Football Rivalry Competition is based on the craziness of the Virginia Tech and University of Virginia football rivalry. Though the games are sometimes lopsided, this competition is fierce and raises lots of money for our mission trip experience.

Here's how it works:

Several weeks before the big game, we put out plastic containers for each football team. We add a container for "don't care" or "designate your own team" just for equality's sake. Each dollar you put in your team's container counts as one vote (for example, \$300 equals 300 votes). The actual points scored in the game are added to each team's total (if 27 points are scored by your team, and there is 300 points in the container, the total for your team would be 327).

The winning fans get a prize: They get to see the other group of fans put on jerseys, sing fight songs, lead cheers, or put on tattoos of the opposite (winning) team, which, by the way, may not have won the actual football game. We generally get three to five fans from each team willing to commit to being present and performing the necessary task of homage to the other team. Use your imagination to come up with different ideas of how to pay homage to the winning team, but make sure it stays fun and not humiliating.

The winning fans are revealed and we take pictures, too. All in great fun! We raised \$2,000 through this simple, but fun, fund-raiser.

Doug P. - Virginia

Go Greek

This year our group is enlisting the aid of local sororities and fraternities to help us raise money.

They get the service hours—we get money for our trip, and the teenagers get to see a part of campus life that's making a positive impact on the community.

Jennifer N. - Florida

Loose Change Collection

About two months before our mission trip, we put out a large vase and a "thermometer" drawn on a piece of poster board. We tell the congregation our goal is to collect \$1000 in loose change. Members dump change in each week, and we take it to the bank, marking the thermometer so people can see how close we are to the goal. This is an incredibly easy no overhead fund-raiser that gets everyone involved.

Valerie V. – Iowa

DONATIONS TO COL ARE 100% TAX DEDUCTIBLE IN THE UNITED STATES. EIN NO. 36-4612230.

Posters

A general poster is a great way to let the general public learn about your ride or promote a fundraising event. Place them on campuses. Give them to local businesses. Be creative with them and make them stand out. Make sure to show how people can donate on the poster.

Emily A. -Idaho

Resources & Forms

Practical Advice On Raising Support The Biblical Way

1. Pray.

Begin by acknowledging and adoring God for who He is. Psalm 50:10-12 states, “the world is Mine, and all it contains.” These and many other Scriptures make it clear that everything belongs to God. We can love and worship God by acknowledging and resting in this truth through prayer. There’s no single vision or need He can’t provide for.

Share your fears and concerns for His guidance, and ask for the right words. Also, pray for the individual(s) you intend to contact. Pray that you will be able to connect with them, that their hearts would be open and ready for your request, and for God to lead them in their response. This is not a “pray and pay” approach. God knows our hearts and our prayers need to be rooted in love. If we sincerely care about each person, our motivation is that all would be obedient to the Lord’s leading – however that may turn out.

2. Be Personally Invested And Trained (Luke 6:40).

If we are not personally invested in the short-term mission, it can be difficult to encourage and ask others for financial support. Jesus Christ set the ultimate example of generosity and challenges each one of us to conform to His image. As individuals seeking to serve on a short-term mission, we cannot attempt to develop other spiritual disciplines in our life yet neglect generosity, nor can we take others on a journey toward generosity or expect others to give if we are not personally committed ourselves.

A model often recommended for short-term mission fundraising is the 1/3 – 1/3 – 1/3 approach, where the first one-third comes from the short-termer, the second from the church and the last one-third from family, friends and others who want to partner financially with your short-term mission. This is not a hard and fast rule but only a recommended breakdown. The key here is that you personally invested at any amount and were generous towards what you are asking others to be generous towards. Your portion can come from a monthly gift that you set aside prior to your trip through budgeting, out of your personal savings, or by creative ways to generate additional income such as taking on odd jobs or having a yard sale.

3. Involve Your Local Church.

Acts 6:6 provides an example of the early New Testament church commissioning and sending missionaries to share God’s Word and make disciples. Involving the local church is biblical and critical for success. Most likely your short-term mission is taking place through your local church, but that is not always the case. Either way, it’s important early in the process to schedule a time to meet with your church’s mission team or pastor and to share a bit of your testimony and journey, why you want to participate on the short-term mission and what you hope God will accomplish.

This is also a great time to determine if there are any scholarships or funds that would be available to help you along your way. Most churches have a line item for short-term missions and plan for scholarship opportunities, but if they don't have funds set aside, determine if there are any plans for members of the team to work together to raise additional funds. This could be a number of things such as a fundraising dinner or dessert, silent auction, food sales, or something else! Be prepared to step in and help with events like this any way you can.

4. Share The Vision And Need.

Consider who you are contacting and what their passions are before making contact with them. Because you are in relationship, you will know if what you are going to ask for is in alignment with their passions.

Seek first to meet face-to-face to share about your short-term mission and the opportunity to help with financial support. If you cannot share face-to-face, the next best approach is by phone. As you share, be clear and concise with your request. Start with the vision or need of the short-term mission, and then work your way into the critical details such as the timing, overall budget and how specifically they can help. Be sure to express how your role on the short-term mission can help meet the need.

After sharing, ask them if they will pray about supporting you financially. If the answer is "no" or they make it clear it's not a possibility, thank them for their consideration and ask if they would be a part of your prayer team. If the answer is, "yes," to joining your financial support team then always follow-up with the question, "When can I contact you to determine how the Lord leads you?" All too often, this is where the "disconnect" takes place in the discipleship process. We ask them to "pray about it," and fail to identify what the next step will be. Good discipleship requires good follow-through! By asking them for a follow-up date, you are essentially getting their permission for follow-up. This allows them to have ownership of their decision made between them and the Lord as well as to your follow-up contact with them.

5. Follow-Through To Obtain A "Yes" Or "No".

Once you identify a date and time, be sure you make that follow-up call or contact. Your chances of connecting are very favorable because they will be expecting you to contact them. Once you connect, greet them, and briefly remind them of the reason you are calling again and that you are following up on the day/time they had indicated would work for them. You have an opportunity to demonstrate a genuine sensitivity to their life situations by asking them if this is a good time to determine what decision they have made. The goal here is to get a "yes" or "no" answer not provide a "sales pitch." If you are unable to determine their decision be sure to ask them for permission to connect again. Continue this process until they have responded with a "yes" or "no" answer. This is most often where the support raising process breaks down due to a lack of persistence, fear, or forgetfulness. In Luke 18, Jesus shares about a persistent widow who was finally granted her request from a judge. Verse 5 hilariously states, "because this widow keeps bothering me, I will see that she gets justice, so that she won't eventually wear me out with her coming!" The context of this verse is persistent prayer to God, yet I also believe God works and honors those who are persistent to

fulfill their various ministries. We don't want to be a pest, but it is biblical to receive a "yes" or "no" answer from those who said they would pray and get back to us.

6. Thank Supporters.

Regardless of how individuals respond to your request always express your gratitude and appreciation for their time and consideration. Saying "thank you" is another key component of an authentic loving relationship. Take the opportunity to do this verbally during the follow-up meeting. This may sound odd, but I have had the opportunity to thank individuals for saying "no" to a financial request. I typically do this when I realize later how God intended to provide for a specific need. Remember that a "no" can be an obedient answer and that God can use a "no" to reveal His pathway of provision.

When individuals do choose to support your short-term mission, set a personal goal to thank them a minimum of five times. These "thank you's" can come verbally, through written cards, emails, a final report, or by sending a thank you gift. You can never say thank you enough.



Mission Application for Trip to Nicaragua

Name & Date of Trip You Are Applying For:	How did you find out about Corner of Love?
What airport will you be flying out of?	Who are you traveling with? (Indicate names of those accompanying you OR "whole team")
What TIME do you arrive at MGA airport? (If unknown, indicate "not yet purchased")	What DAY/DATE do you arrive at MGA airport?

Your **NAME**:

Your **LAST NAME**:

Your Application Checklist

<p>ALL ITEMS MUST BE MAILED TO:</p> <p>Corner of Love 22142 SE 237th Ste. 100 Maple Valley, WA 98038</p> <p>QUESTIONS?? CALL 425.432.0433 or TEXT 206.419.1133 or Email: info@corneroflove.org</p> <p>ANY TEAM MEMBER may seek 100% tax-deductible contributions to fund their \$1250 trip fee. This means that ANY PERSON attending a trip may solicit donations using our EIN number and people who support them will receive an end-of-the-year receipt for their tax-deductible contribution (mailed each January for the previous year). Please call our office if you would like pre-addressed collection envelopes (for donors to send payments in) or for assistance in setting up an online fundraising account such as Crowdrise (www.crowdrise.com)</p>	√
1. Completed Mission Trip Application	
2. Copy of Photo Page of Passport (must have at least 6 mos. validity)	
3. Copy of Medical, Dental, or Professional License (if applicable)	
4. Copy of C.V. (resumé) with complete addresses for all schools and employers + dates (licensed team members)	
4. Completed Minor Consent Forms (if under 18 yrs. & without a parent -see website)	
5. First deposit of \$625 (if more time is needed, you can <i>first</i> turn in your Mission Application and <i>later turn in the deposit</i>) Total trip cost: \$1350 (\$1250 due in U.S., usually paid in two deposits of \$625 +\$100 paid in Nicaragua. Please note that the \$500 fundraising minimum is NO LONGER in effect although raising support for Corner of Love is still encouraged (EIN No. 36-4612230). All donations are 100% tax-deductible.)	
6. Thoroughly Read Trip Information & FAQ's on website: www.corneroflove.org	
7. *Copy of Flight Itinerary (if you haven't yet booked it you can turn this in at a later date)	

*All travelers purchase their own airfare individually. Find the "Suggested Itinerary" for this trip online at www.corneroflove.org.

Mission Application for Trip to Nicaragua



Personal Information

First Name As It Appears On Passport		Occupation	
Last Name As It Appears On Passport		Area of Study (if applicable)	
Passport Number		Issued by (Country)	
Email #1		Email #2	
Birth Date		Marital Status	
Home Address		City, State, Zip	
Home Phone		Work Phone & Name of Employer	
Mobile Phone		Name of Spouse or Emergency Contact	
Do you send/receive TEXTS? May we text you?		Spouse or Emergency Contact Mobile Phone	
We sometimes communicate things about the mission on Facebook. May we request you as a friend?		Spouse or Emergency Contact Email	
Please follow us on TWITTER, INSTAGRAM, FACEBOOK for mission info.		List your Twitter handle and Facebook name here:	
Have you ever been to Nicaragua before?		If so, where and with what organization	

<p>Are you a member of any groups, such as Rotary, Boy Scouts, etc.?</p> <p>Please list:</p> <ol style="list-style-type: none"> 1. 2. 3. 4. 	<p>Are you a</p> <p>Board Member Organization: _____</p> <p>Alumni School(s): _____</p> <p>Fellow Hospital or Organization: _____</p> <p>Other</p> <p>_____</p> <p>Other</p> <p>_____</p>
--	---

Mission Application for Trip to Nicaragua



Do you attend a Church? YES NO	Name of Church
Position (Volunteer or Paid) at your church	Name of Pastor
Please list all activities you participate in at Church or as part of any of the groups listed above.	Address of Church

Talents & Activities Preferences

Do you have any musical talents? YES NO <i>If yes, see below.</i>	Are you “handy” / good at construction tasks?
Please tell us about your musical talents (i.e. “play guitar,” etc.)	Please share with us a few of your talents.
Would you consider leading a Devotion?	Is there any activity you would prefer NOT to do as part of Corner of Love’s team?
Do you speak Spanish? YES NO Other languages:	Can you act as an interpreter?
Do you enjoy (Please circle) *Working with children *Taking Pictures *Organizing Items *Writing, such as News Articles *Administrative/Paperwork *Entertaining/Interior Design *Making Power Points, Slideshows *Playing soccer/ Sports	Are you proficient in (Please circle) *MS Word (Use/prefer XP or Vista?) _____ *Pages *PowerPoint *Excel *Publisher *Dreamweaver/Webmaster-ing

Mission Application for Trip to Nicaragua



Medical & Diet Information

<p>Do you have any health concerns?</p> <p>YES NO</p>	<p>What is needed or how do you keep yourself well?</p>	<p>When was your last physical?</p>
<p>Date of your last:</p> <p>Tetanus Shot _____</p> <p>Hep A Vaccine _____</p>	<p>Do you have any allergies?</p> <p>_____</p> <p>_____</p> <p>_____</p>	<p>What do you do or take to combat this allergy?</p>
<p>What foods do you like to eat?</p>	<p>Are there any foods you cannot eat?</p> <p><i>If you require a special diet, plan on bringing some foods and snacks you CAN eat.</i></p>	<p>Please describe your general health.</p>
<p>Do you have any physical limitations? What are they?</p>	<p>Are you currently undergoing any treatments or have you within the last 12 mos?</p> <p>YES NO</p>	<p>Type of treatment</p> <p>_____</p> <p>_____</p>
<p>Please list all medications you are taking below. ↓</p>	<p>Dosage</p>	<p>Since</p>
<p>Medication #1</p>		
<p>Medication #2</p>		
<p>Medication #3</p>		
<p>Medication #4</p>		

In the event of an emergency, I give permission to the leaders of the mission trip to seek medical treatment. The doctor or hospital has my permission to administer medical treatment.

Signature: _____ **Date:** _____

Mission Application for Trip to Nicaragua



ANY OTHER NOTES REGARDING YOUR HEALTH OR OTHER INFO YOU'D LIKE TO SHARE:

Corner of Love encourages you to consider purchasing out-of-country medical and evacuation insurance, which can be obtained through International Services of America (www.isabrokers.com (800) 647-4589) or other companies for approximately \$30. Please forward insurance info to COL if you opt to obtain coverage.

Planning on arriving early or leaving after the scheduled departure date?
Please read and complete this section. Also see additional notes about this at corneroflove.org under your trip details.

If you arrive a day or more early we recommend staying at Camino Real (better hotel for resting) or Hilton Princess (better hotel for sightseeing) and prefer that we make the reservation for you. You will be able to pay the hotel directly by cash or credit card.

If you depart after the scheduled "end date" you will be responsible for your own transportation and accommodations. If you need assistance with this please contact us.

Arrival Day & Date _____
Would you like Corner of Love to make your hotel reservation? YES NO
If so, please circle one: Camino Real Hotel Hilton Princess Managua

Departure Day & Date _____
Please have your transportation pick you up at our team's hotel on the scheduled team departure day at 10AM. To find out which hotel our team will be staying at call (425) 432-0433 or send an email to tanya@corneroflove.org.

Where are you heading when you leave the hotel that our team is staying at?

Who does this apply to? Write all names of travelers who will stay with you.

Name(s) _____

Will you be traveling to Nicaragua as part of a group? YES NO

Name of Group: _____

What is the name of your group's leader:

Do you have a travel partner, such as a spouse or friend that you prefer to room with while serving with Corner of Love:
YES NO Their name(s):

Do any of the following pertain to you:
(Please circle)

*Need bed near outlet for _____
(i.e. CPAP machine)

*Need bed near restroom

*Extra light sleeper

*Require extra blankets

*Other special accommodations:

Mission Application for Trip to Nicaragua



Medical & Dental Personnel Only

Occupation/Title:	Are you licensed? YES NO In what state?
Your place of employment:	Address for your place of employment: _____ City _____ State _____ Zip _____
Please indicate your specialty/position (if any), i.e. "OB/GYN"	Please list any particular types of services you hope to offer patients while in Nicaragua:
<p>You will be asked to follow COL Protocol for Treatment of Common Ailments and Disease + COL Anti-Parasite Treatment Schedule. If you would like to review this info before you arrive in Nicaragua, please request COL policies from info@corneroflove.org.</p>	
What is your favorite thing about your type of work?	Can you help recruit an assistant, if needed, from the U.S.?
Would you like to have Corner of Love's Director come talk at your office or clinic? YES NO	Do you require an assistant to carry out these services? YES NO
Would you consider: (Please circle) *Teaching U.S. team members about your specialty for the purposes of carrying out village clinics *Working with youth or medical students *Holding a Supplies Drive at your office/clinic/hospital?	Indicate items/equipment you will need to carry out these services: (i.e. stethoscope, calculator, etc.) 1. _____ 2. _____ 3. _____ 4. _____
Would you like us to send a Mission Trip Application to any colleagues? Colleague # 1 _____ City _____ Colleague # 2 _____ City _____ Colleague # 3 _____ City _____	Indicate Rx and OTC meds you would like to have on-hand: 1. _____ 2. _____ 3. _____ 4. _____

Mission Application for Trip to Nicaragua



Shirt Size

Name/Nickname you'd like on shirt or name-tag: _____

Youth S M L

Women's XS S M L XL XXL Men's S M L XL XXL

Team Shirts will be available at Washington Chapter Office or sent to out-of-state travelers.

Pant Size _____

REMINDER:

All persons working with the mission will need scrubs for clinic days.

Please list previous overseas travel, places, and purpose of visit(s):

	Country	Date	Purpose of Visit
1.			
2.			
3.			
4.			
5.			
6.	<i>(You are a world traveler!)</i>		

PLEASE SHARE WITH US . . .

What do you like to do in your free time?

Do you anticipate any aspects of the trip being difficult for you?

Do you have any worries about this trip? If so, please let us know.

Is your family (or friends) supportive of you taking this trip?

What can we pray for on your behalf in the months leading up until the trip? (Such as provision of funds to travel, health of a parent, etc.)

Please explain your interest in participating in this trip.

Your favorite bible verse or saying?

Mission Application for Trip to Nicaragua



	Date	Initials
All payments, both for trips and donations are non-refundable.		
ANY TEAM MEMBER may seek 100% tax-deductible contributions to fund their \$1250 trip fee. This means that ANY PERSON attending a trip may solicit donations using our EIN number and people who support them will receive an end-of-the-year receipt for their tax-deductible contribution (mailed each January for the previous year). Tax-deductible donations to cover your \$1250 trip fee should be given directly to Corner of Love and never be held by an individual, church, or entity that does not distribute 100% of the money collected on your behalf.		
100% of the trip costs must be paid at least 45 days prior to departure date, unless prior arrangements are made with Corner of Love Director.		
All trip participants must be 18 years or older unless accompanied by a parent or other guardian. Permission to travel with a guardian other than a parent must be discussed with Corner of Love's Director/Team Leader prior to completion of this application.		
Corner of Love reserves the right to reschedule the trip, when extreme circumstances require.		
In the event that a participant cannot go on a scheduled trip and has made partial or full payment, and/or if the participant raises funds in excess of the trip costs, then the funds will go to support other trip expenses and organizational costs as determined by Corner of Love.		
Each participant must bring to Nicaragua: *\$10 US Cash for Nic. Entry Visa payable at Managua Airport *\$100 US Cash (part of trip fee) in envelope w/ your name on it payable at the Quinta *\$50-\$75 for special dinners out [restaurants/resorts] (*Minimum \$50 US Cash for spending \$) *Items above listed on Corner of Love's "What To Bring List" (available at corneroflove.org)		
Each participant must agree to submit to the leadership and authority of the in-country hosts and/or Leaders of Teams.		
Any participant that engages in disrespectful or extremely difficult behavior, undermining in-country systems, or failure to comply with Corner of Love Guidelines, Privacy Policy, Treatment Schedule, or other Medical Protocols will return to Managua and finish their stay at an airport-area hotel at their own expense. All Corner of Love guidelines, policies, and treatment protocols may be requested at any time from info@corneroflove.org .		
Each participant will be required to wear a COL Tshirt through customs on travel day and for special events, such as a Shoes Distribution event for village children.		
Sharing our team's efforts and stories with donors is important. By signing this application, you hereby give permission to Corner of Love to use your photograph(s) in newsletters, on our website, and/or other sites or materials UNLESS you provide a written request to us stating otherwise.		
Each participant is encouraged to help raise funds for the team's activities and the organization but it is not a requirement. This can be done by using online fundraising such as crowdrise.com, group dinners, team support letters, auctions, car washes, etc. These tax-deductible contributions fund medicine purchases, construction projects like Corner of Love's Water Center, School or Clinic, etc. By signing this application you understand that all donations should be mailed or given directly to Corner of Love and that contributions are 100% tax-deductible (EIN No. 36-4612230). Donors receive statements each January for tax purposes.		



Mission Application for Trip to Nicaragua

<p>Each participant agrees to take two 50lb pieces of cargo luggage filled with mission supplies to Nicaragua. In Wash. State, cargo is inventoried and packed by Corner of Love, then assigned to travelers. Outside WA., COL staff or the team leader instructs volunteers on how to pack donated items into two bins (Rubbermaid Totes), donated suitcases, or duffel bags. Personal items are always packed in carry-ons, such as one backpack and small suitcase. (2 pieces [carry-ons] allowed per traveller.)</p>		
<p>Each participant must thoroughly read their Team Handbook (given 30 days prior to your departure) and sign the following:</p> <ul style="list-style-type: none"> *Corner of Love Guidelines: “Working With Nicaraguans” and “Serving In Nicaragua” *Corner of Love Individual Support Contract (If fundraising for your personal costs) *Team Member Conduct & Promises Contract *Team Member Statement of Responsibility *Corner of Love Privacy Policy *Corner of Love Closed Campus Policy 		
<p>Each participant understands that they will be asked to place their personal electronic devices into the safe at the Quinta when they arrive in San Ramon. This includes iPads, laptops, phones, and all devices that connect to the internet. (Cameras may be kept with team members.) Desktop computers and tablets owned by Corner of Love will be available for team members to use if you wish to send a quick message home to family, etc. Although there is a working network at the Quinta, the connection is very poor and can be lost several times a day or go out for long periods of time. WI-FI (when working) is available to Team Leaders. Team members should NEVER carry iPads, laptops, or devices that connect to the internet into villages or bring them to Corner of Love’s clinics.</p>		
<p>CLOSED CAMPUS POLICY in effect in Nicaragua. Each participant must stay on mission property while staying at Quinta El Misionero and agrees NOT to trespass on adjacent land or wander off the property. Areas where hiking is allowed will be explained to each team.</p>		
<p>Each participant agrees to pay close attention to facility rules, which will be explained at Quinta El Misionero; including but not limited to the following:</p> <ul style="list-style-type: none"> *No smoking in or near the building *Do not affix tape or other items to woodwork *Team Members are not allowed inside the cooks kitchen (where stoves are) *Medicine, vitamins, and pharmacy supplies must be kept DOWNSTAIRS. (No counting or organizing of pharmacy items upstairs.) *Exterior doors and windows are to remain locked if you are not in your guest room. *Individuals who are not registered team members may not be invited to the Quinta or enter the premises. *Flip-flops or shoes must be worn at all times at the Quinta. No barefeet allowed. 		

I have read all of the above statements under “Terms and Conditions” and agree to them.

(Please initial each box.)

By signing this Mission Application for Travel to Nicaragua with Corner of Love, I have agreed to all the terms and conditions therein.

Participant Signature: _____ **Date:** _____

Print Name: _____

First Name

Last Name

Individual Support Contract



Corner of Love Ministries

“...Be sure that everything is done properly and in order.”
1 Corinthians 14:40

The bible tells Christians to do business clearly and correctly. This INDIVIDUAL SUPPORT CONTRACT is an attempt to do just that. While Corner of Love is happy to allow you to use our EIN number to solicit donations for your personal mission costs, we must address some important issues before you get started. Please thoroughly read each section before signing this contract, and make sure to initial each paragraph.

Understanding Costs

Initial here:
Understanding Costs

I understand that there are two types of costs relating to my trip to Nicaragua;

1. **Individual Mission Costs** that may be raised using Corner of Love’s EIN No. 36-4612230

These include:

\$1250 Mission Cost

\$40 Cargo Fee payable at airport on day of departure

2. **Other Costs** that may **NOT** be raised using Corner of Love’s EIN No. (must be paid for by each individual -or- have non-tax-deductible gifts go directly to traveler)

These include:

My airfare (roundtrip) to Managua, Nicaragua

\$100 payable at Quinta El Misionero

\$10 Tourist Card payable at Managua airport

\$35-\$50 needed for two “eat-out” meals with team while in Nicaragua

Any additional spending money for items like souvenirs, ice-cream, etc.

Intent To Travel & Participate

Initial here:
Intent to Travel

I have completed a Trip Application _____

By signing this contract, I am indicating that I would like to participate in a Corner of Love Trip to Nicaragua, and I plan to obtain the funds necessary to do so **by both:**

Paying \$_____ myself (\$100 minimum)

Raising \$_____ using Corner of Love’s EIN No. 36-4612230 (by sending support letters and seeking donations)

I realize that all checks/payments should be made payable to Corner of Love and include a note with my first and last name (somehow indicate my name with the contribution BUT do NOT write on the actual check). I understand that these gifts are donations subject to constraints placed upon Corner of Love by the I.R.S. and that privacy laws concerning contributions may limit the amount of information Corner of Love can share with me regarding said gifts.

First Name Last Name



Solicitations For Support

My effort to solicit funds should begin by drafting an Individual Support Letter and/or using CROWDRISE (online fundraising). Corner of Love can provide an example of an individual support letter or give me instructions on how to get started with online fundraising. If I draft my own Individual Support Letter, I must make sure I have included KEY INFORMATION in my letter; such as EIN No, tax-deductibility, amount needed, etc.

Initial here:
Solicitations for Support

Guidelines & Suggestions

Corner of Love suggests the following guidelines when soliciting individual support:

- *Always begin by asking your church or local civic group
- *Send a minimum of twenty letters at least ninety days before departure
- *Also send via email
- *Use free networks like Facebook, Twitter, etc. to promote your need
- *Make sure to send to all family members and friends

Initial here:
Guidelines & Suggestions

Corner of Love suggests that I attach envelopes to my letters, with my name and this address clearly printed on them as below:

Corner of Love
Team Support/My Name
22142 SE 237th St.
Suite #100
Maple Valley, WA 98038

Restrictions Apply

Corner of Love will always be able to tell me the amount I have raised, but may not be able to give further information about gifts, as they are tax-deductible contributions subject to privacy constraints placed by the US I.R.S.

Initial here:
Restrictions

My Responsibilities

It is my responsibility to track my fundraising progress and take additional measures if the response to my letters is not satisfactory. I also need to let my family and friends know that they may receive a tax receipt after January 1st following the year in which their donation was made. (This applies to donations of over \$200.) It is also my responsibility to make sure my entire mission cost (\$1250) is paid before leaving the U.S. and to carry the additional amounts needed (see Understanding Costs/ "Other Costs") to Nicaragua.

Initial here:
My Responsibilities

First Name Last Name

Initial here: <i>Cancellations</i> _____
--

Cancellations

In the event that I do not participate in the trip as planned, I understand that I may either:

*Use the amount I raised, less \$100, for any future Corner of Love trip within eighteen months of the date on this signed contract

*Transfer the amount I raised, less \$100, to any teammate that is my family member on the same trip that I was scheduled to attend (No more than \$1150 can be transferred. Money may only be transferred to ONE individual who is related to you.)

If I am unable to do one of the above, I acknowledge that all gifts become the sole property of Corner of Love Ministries, a U.S. non-profit registered with the I.R.S., EIN No. 36-4612230. These gifts are charitable contributions for federal income tax purposes to the extent permitted by law. Tax-deductible gifts cannot be refunded.

Funds Raised In Excess of Trip Cost

Amounts raised in excess of my Individual Cost will go directly to Corner of Love and support the organization's mission to bring healthcare, education, and clean water to the people of Nicaragua.

Initial here: <i>Excess Funds</i> _____

Signature of Traveler

Date

Signature of Corner of Love Staff Person

Date

NOTES:

Thank you very much for serving with Corner of Love and making a decision to serve people in need in Nicaragua.

Dear friends and family,

Can you envision a land where entire families grow and pick coffee together, villagers make shoes out of palm leaves, and mothers choose ONE of their many children to go to school? I want to share with you a challenging ministry opportunity God has presented to me. During _____, I will be going to Nicaragua to serve in mountainous communities near San Ramon with a team from Corner of Love.

Our seven day trip will focus on bringing healthcare to rural villages in this area of the world that is often referred to as 'the forgotten mountains.' The purpose of our trip is fourfold:

- First, we will be allowing God to work in our lives through the personal enrichment that comes from this type of a mission trip.
- Second, this journey will help us focus our individual prayers by traveling to a foreign land and praying 'on-site with insight' after witnessing how villagers live and raise their families.
- Third, we will be bringing the loving care of doctors, nurses, and a dental team to meet the healthcare needs of more than one thousand impoverished Nicaraguans.
- Fourth, we will provide badly needed medicine, like anti-parasite treatments, antibiotics, and vitamins to all the patients who come to our clinics.

I'm excited about the opportunity and experience that lie ahead. I hope you see the value in what we will accomplish. As you can imagine, a trip like this requires financial support from a number of people. I need to raise \$1250 by _____. (One month before your trip) If you can support me in a financial way, I would be very grateful. And, most importantly, I also need your prayer support. Prayer is the fuel that will allow us to be successful as we follow God's leading in ministry in Central America. Without prayer, nothing will happen.

If you would like to be part of this mission through your financial support, send a check to:

Corner of Love
22142 SE 237th St
#100
Maple Valley, WA 98038

Envelopes are enclosed for your convenience. Please make your check payable to Corner of Love and write my name on the memo line. All contributions are 100% tax deductible.

While money is important, it comes in a distant second to my need for your

prayer support. Since prayer support is so important to the success of this mission, I would like to know if I can count on you in that area. Please get in touch with me to let me know you will join in praying for me. This will be such an encouragement to me!

Enclosed is a bookmark that you can put in your Bible, on your bathroom mirror, on the "fridge", or anywhere else you will see it at least once a day. Please pray daily for the areas listed.

With thanks,

(Signed)

P.S. Corner of Love has been working in Nicaragua since 2000 and is led by a native director who was born in the town we'll stay in! To find out more about the organization, go to www.corneroflove.org or send an email to info@corneroflove.org.

(Please customize and personalize this letter and send to potential supporters.)

Dear [name],

I have an opportunity to join volunteers from across the U.S. on a mission trip to San Ramon, Nicaragua. On our trip we will be carrying out medical clinics for the children and families of the northern villages and helping Corner of Love finish their school and clinic. What a chance to minister to others!

I am excited about what God is going to do in my life and in other people's lives through this ministry. I do, however, need your help. We will be flying to Managua and then busing up to the Matagalpa Region. I will need to raise around \$1250 before (insert date 30 days prior to your departure). Anything you can do to help will be greatly appreciated.

There are many ways that you can help support me financially though a 100% tax deductible donation (TIN: 36-4612230):

- 1) Mail a check along with the following page directly to Corner of Love.
- 2) Log in to CornerOfLove.org, click on Donate Now and enter your credit card information.
- 3) Visit my fundraising page on www.Crowdrise.org. My direct link is: (insert link)
- 4) Call Corner of Love at 425-432-0433 and donate via credit card and a short phone call.

Please be a part of this awesome opportunity, for I know that you too will be blessed by helping send me and our team. Thank you and God bless you!

In Christ,

P.S. Corner of Love has been working in Nicaragua since 2000 and is led by a native director who was born in the town we'll stay in! To find out more about the organization, go to www.corneroflove.org or send an email to info@corneroflove.org.

Please mail in this page with your financial contribution:
Checks made payable to: Corner of Love
Address: 22142 SE 237th St, #100
Maple Valley, WA 98038

Corner of Love Team Member: (team member name)

Trip: (team member fill out name and dates of your upcoming trip)

Supporter Name: _____

Supporter Address: _____

Supporter Email: _____

Supporter Phone: _____

Donation Amount: _____

This information is provided so Corner of Love can provide you a Giving Statement for tax purposes in January for your generous 100% tax deductible donation.

Dear (Contact name),

I am excited to communicate that I have been accepted to serve with a Corner of Love medical mission in Nicaragua. Corner of Love is a Seattle-area based non-profit dedicated to providing healthcare and clean water to villagers who live in the Northern part of the country, about three hours from the capital city of Managua. They have brought hundreds of volunteers from all over the world to work in their clinics and participate in other volunteer activities. It is a real global effort, and I feel privileged to be a part of it!

I will be traveling to this Central American country to help at one specific station in their mobile clinics. My position will help hundreds of patients receive care each day and our pharmacy will distribute all medicines needed free of charge to any deserving individual. Corner of Love is a Christian organization and treats more than 30,000 Nicaraguans each year, no matter their religion or political affiliation.

Four large-scale clinics are planned, for which I will receive training and help raise funds for prescription medicines and building supplies. This will be a life changing experience for me and I am hoping to be of the most help to the organization and people as I can. I want to make a big impact!

I have already begun planning, researching and saving, but I will also need your help. To help pay for medicine and supplies plus my program fee, I am looking to meet a fundraising goal of \$3,000, which includes \$1250 of my personal mission cost and \$1750 towards Corner of Love projects. I realize you are asked on a daily basis to contribute to various causes on top of bills and everyday expenses, but you can make this dream a reality by contributing any amount! On the back of this letter I have listed my expenses and some of Corner of Love's current needs. Will you help me reach my \$3,000 goal?

Thank you for helping inch closer to my dream of volunteering in Nicaragua. It isn't every day that someone can go into a remote location and directly assist so many needy people. I know that this opportunity to witness the struggles of impoverished people and participate in Corner of Love's in country programs will change my life. Thank you for helping me make the impact I dream of!

Sincerely,

(I am covering my airfare and some in country expenses separately. I will also pay \$100 of the above fees out of my own pocket so that anyone who supports me understands how committed I am to these plans.)

My fundraising will support Corner of Love needs like these:

\$1,000 would pay for 1215 stone blocks to construct the walls of **public bathrooms** at their school.

A \$500 gift covers the cost one **MED-PACK** which meets the medical needs of up to 600 impoverished Nicaraguans.

\$250 would stock **one entire shelf in the mobile pharmacy** for a days-worth of critical antibiotics that save lives.

\$100 provides **132 doses of Mebendazole/Albendazole** so that Nicaraguans who are sick with these worm infections can rid their bodies of parasites and regain health.

\$50 would help **treat a whole family**, giving up to ten individuals a goodie bag with shampoo and toiletries and all prescription medicines like antibiotics, anti-fungals, vitamins, and anti-parasitics.

A donation of \$20 would cover the cost of one pair of shoes, one pair of underwear, a goodie bag with shampoo and other toiletries plus a full medical consult complete with anti-parasite meds, vitamins, and other antibiotics for **one impoverished child** at a mobile clinic.

Find out more about Corner of Love at www.corneroflove.org or send an email to info@corneroflove.org. All donations are 100% tax deductible in the U.S., EIN No. 36-4612230.

HOW AMAZING IT WOULD BE IF I SURPASSED MY GOAL AND ACTUALLY HELPED MAKE ONE OF THESE THINGS HAPPEN?

\$5,800 would pay for **half of the perimeter fencing around the new Sports Field**, which is being worked on now near La Lima River in San Ramon.

\$3,000 would help COL **make a payment towards cabinetry inside the new clinic** in Nicaragua. (\$11,000 owing)